PDAC MINING SHOW 2017 TORONTO

METRO TORONTO CONVENTION CENTRE

MARCH 5th - 8th





Montt Group presents:

Regulatory Framework for Exporting Mining Services to Latam Countries: Argentina, Chile, Colombia and Peru, Montt Group SpA, Latam Professional Services

Location: [Room 206B](http://www.pdac.ca/convention/maps?l=Room+206B), METRO TORONTO CONVENTION CENTRE NORTH (FRONT STREET)

**Wednesday, March 8, 2017   
8:00 AM - 12:00 PM**

Several key topics that are vital for a successful sale of services will be examined:   
1. Legal structure:   
Cross-border sales   
The use of local distributors   
Developing local presence   
Entering into joint ventures and/or temporary associations of enterprises for specific projects (UTE’s)   
  
2. Commercial opportunities:   
Governmental procurement institutions, procedures, types of contracts, and particular regulations   
Participation in private bids and direct invitations   
Independent development of the market   
Public-Private Association laws and regulations and the manner to participate 

3. Tax regulations:   
VAT, income tax, other relevant taxes on income or assets   
Withholding taxes;   
The existence of subsidized territories and economic sectors   
Double taxation treaties in force or in progress to enter in the coming future;   
Free trade agreements in force and similar   
  
4. Environmental regulation:   
Type of approvals (EIA – DIA – others); sectorial permits; compliance and fines   
  
5. Labour and Immigration   
Expatriates and working permits, types of local labour agreements; impact of Unions and collective agreements; social security and health costs   
  
6. Investment Protection Schemes   
Constitutional regulations, international treaties, arbitration, enforcement of foreign awards and judgments   
  
The Speakers are attorneys from four different nations, practicing in their respective area of expertise in Montt Group SpA, regional professional company with subsidiaries in the four countries and deeply involved in the subject matter. For Chile the speaker is Mr. Santiago Montt (CEO and President of Montt Group); for Peru, Ms. Claudia Nunez; for Argentina Ms. Adriana Schwetz, and for Colombia, Mr. Omar Morales. Each presentation is 45 minutes, with 10 minutes at the end for questions. The order of the presentation is: Chile, Peru, Argentina and Colombia.   
  
All are welcome. Advance Registration is not required but group seats may be reserved.

Visit us at [www.MonttGroup.com](http://www.MonttGroup.com)

For more information contact Lisa Ulrich at Statis Communications [lisa@statiscommunications.com](mailto:lisa@statiscommunications.com)